

Supplementary Information for Consolidated Financial Results for Fiscal 2013

1. Summary

(1) Consolidated Basis

	Fiscal 2012 (A)	Fiscal 2013		Fiscal 2014 (Forecast)			
		(B)	(B)/(A)	Six months ending September 30		(D)	(D)/(B)
				(C)	(C)/six months ended Sep. 30, 2013		
Revenues ^{*1}	9,041.0	9,616.2	106%	4,400.0	98%	9,400.0	98%
Operating income ^{*1}	422.0	532.8	126%	175.0	101%	560.0	105%
Percentage of revenues	4.7	5.5	—	4.0	—	6.0	—
EBIT (Earnings before interest and taxes) ^{*1*2}	358.0	580.1	162%	160.0	113%	520.0	90%
Percentage of revenues	4.0	6.0	—	3.6	—	5.5	—
Income before income taxes ^{*1}	344.5	568.1	165%	155.0	114%	510.0	90%
Net income ^{*1}	237.7	364.0	153%	100.0	144%	340.0	93%
Net income attributable to Hitachi, Ltd. stockholders ^{*1}	175.3	264.9	151%	55.0	168%	230.0	87%
Dividend payout ratio (%)	26.8	18.2	—	—	—	—	—
Average exchange rate (yen / U.S.\$)	83	100	—	98	—	98	—
Net interest and dividends ^{*1}	(7.0)	(3.8)	—	—	—	—	—

^{*1} Billions of yen

^{*2} Defined income before income taxes less interest income plus interest charges.

	As of March 31, 2013	As of March 31, 2014
Cash & cash equivalents, Short-term investments ^{*1}	538.0	567.3
Interest-bearing debt ^{*1}	2,370.0	2,823.0
Total Hitachi, Ltd. stockholders' equity ratio (Manufacturing, Services and Others)(%)	23.2	27.4
D/E Ratio (Including Noncontrolling interests) (Manufacturing, Services and Others)(times)	0.47	0.40
Number of employees	326,240	320,725
Japan	207,727	196,207
Overseas	118,513	124,518
Number of consolidated subsidiaries (Including Variable interest entities) ^{*3}	963	947
Japan	314	283
Overseas	649	664

^{*3} There were no Variable interest entities included into the figures of consolidated subsidiaries in the prior year and this year.
Also, consolidated trust accounts are not included into the figures of consolidated subsidiaries.

(2) Unconsolidated Basis

	Fiscal 2012 (A)	Fiscal 2013	
		(B)	(B)/(A)
Revenues ^{*1}	1,911.5	2,070.1	108%
Operating income ^{*1}	34.7	6.0	18%
Ordinary income ^{*1}	76.0	17.8	24%
Net income ^{*1}	57.6	57.8	100%

	As of March 31, 2013	As of March 31, 2014
Cash & cash equivalents, Short-term investments ^{*1}	36.5	30.2
Interest-bearing debt ^{*1}	479.6	512.6
Number of employees	33,665	33,500

2. Consolidated Revenues, Operating Income and EBIT ²

(1) Business Segment ^{2,4}

(Billions of yen)

	Fiscal 2012 (A)	Fiscal 2013		(Reference) ^{5,6}	Fiscal 2014 (Forecast) ^{5,6}				
		(B)	(B)/(A)	Fiscal 2013 (C)	Six months ending September 30		(E)	(E)/(C)	
					(D)	(D)/six months ended Sep. 30, 2013			
Revenues	Information & Telecommunication Systems	1,786.5	1,954.9	109%	1,934.9	880.0	100%	1,950.0	101%
	Power Systems	904.6	777.3	86%	777.3	230.0	61%	520.0	67%
	Social Infrastructure & Industrial Systems	1,313.8	1,446.6	110%	1,501.4	660.0	106%	1,570.0	105%
	Electronic Systems & Equipment	1,014.3	1,116.7	110%	1,116.7	530.0	106%	1,160.0	104%
	Construction Machinery	756.0	767.3	101%	767.3	350.0	98%	750.0	98%
	High Functional Materials & Components	1,336.4	1,363.2	102%	1,363.2	690.0	103%	1,400.0	103%
	Automotive Systems	806.8	892.1	111%	892.1	460.0	108%	940.0	105%
	Digital Media & Consumer Products	818.5	890.8	109%					
	Smart Life & Ecofriendly Systems				740.0	380.0	102%	740.0	100%
	Others (Logistics and Other services)	1,111.0	1,233.6	111%	1,388.9	610.0	92%	1,250.0	90%
	Financial Services	340.2	338.5	99%	338.5	170.0	104%	350.0	103%
	Subtotal	10,188.6	10,781.4	106%	10,820.8	4,960.0	99%	10,630.0	98%
	Corporate items & Eliminations	(1,147.5)	(1,165.2)	—	(1,204.6)	(560.0)	—	(1,230.0)	—
Total	9,041.0	9,616.2	106%	9,616.2	4,400.0	98%	9,400.0	98%	
Operating Income	Information & Telecommunication Systems	104.6	110.0	105%	106.5	35.0	114%	136.0	128%
	Power Systems	29.9	16.7	56%	16.7	(11.0)	—	5.0	30%
	Social Infrastructure & Industrial Systems	60.2	56.7	94%	59.0	13.0	395%	90.0	152%
	Electronic Systems & Equipment	29.3	59.1	201%	59.1	17.0	160%	60.0	101%
	Construction Machinery	54.6	73.9	135%	73.9	27.0	92%	76.0	103%
	High Functional Materials & Components	58.4	101.7	174%	101.7	49.0	99%	108.0	106%
	Automotive Systems	35.4	47.3	134%	47.3	28.0	134%	60.0	127%
	Digital Media & Consumer Products	(5.3)	4.6	—					
	Smart Life & Ecofriendly Systems				19.8	9.0	154%	24.0	121%
	Others (Logistics and Other services)	40.1	45.9	114%	30.8	14.0	118%	38.0	123%
	Financial Services	29.2	33.1	113%	33.1	16.0	100%	33.0	100%
	Subtotal	436.7	549.4	126%	548.2	197.0	109%	630.0	115%
	Corporate items & Eliminations	(14.7)	(16.6)	—	(15.4)	(22.0)	—	(70.0)	—
Total	422.0	532.8	126%	532.8	175.0	101%	560.0	105%	
EBIT	Information & Telecommunication Systems	104.2	98.5	95%	96.3	30.0	104%	126.0	131%
	Power Systems	30.0	152.9	509%	152.9	(9.0)	—	21.0	14%
	Social Infrastructure & Industrial Systems	63.3	59.1	93%	61.1	12.0	180%	86.0	141%
	Electronic Systems & Equipment	32.4	52.6	162%	52.6	17.0	183%	59.0	112%
	Construction Machinery	58.1	63.3	109%	63.3	27.0	101%	76.0	120%
	High Functional Materials & Components	50.7	96.5	190%	96.5	46.0	93%	97.0	100%
	Automotive Systems	36.4	4.9	14%	4.9	28.0	—	60.0	—
	Digital Media & Consumer Products	(0.9)	(2.9)	—					
	Smart Life & Ecofriendly Systems				25.4	10.0	112%	28.0	110%
	Others (Logistics and Other services)	33.5	48.1	144%	19.7	13.0	104%	36.0	182%
	Financial Services	29.4	34.6	118%	34.6	17.0	98%	34.0	98%
	Subtotal	437.3	608.0	139%	607.8	191.0	116%	623.0	102%
	Corporate items & Eliminations	(79.3)	(27.9)	—	(27.6)	(31.0)	—	(103.0)	—
Total	358.0	580.1	162%	580.1	160.0	113%	520.0	90%	

⁴ On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

⁵ Effective on April 1, 2014, Hitachi Information & Control Solutions and Ibaraki Hitachi Information Service (both companies merged and changed its corporate name to Hitachi Industry & Control Solutions on April 1, 2014), which were previously included in the "Information & Telecommunication Systems", have been included in the "Social Infrastructure & Industrial Systems".

Forecasts for fiscal 2014 show the new segment classifications, and figures for fiscal 2013 using the new segment classifications are also shown for reference.

⁶ Effective on April 1, 2014, Hitachi-LG Data Storage, Hitachi Consumer Electronics and Hitachi Media Electronics, which were previously included in the "Digital Media & Consumer Products", have been included in "Others (Logistics and Other services)". The "Digital Media & Consumer Products" has been renamed to the "Smart Life & Ecofriendly Systems" based on these changes, and Hitachi Appliances and Hitachi Consumer Marketing have been included in this segment.

Forecasts for fiscal 2014 show the new segment classifications, and figures for fiscal 2013 using the new segment classifications are also shown for reference.

(2) Business Group^{*2,7}

(Billions of yen)

	Fiscal 2012 (A)	Fiscal 2013		Fiscal 2013 (C)	Fiscal 2014 (Forecast) ^{*8}				
		(B)	(B)/(A)		Six months ending September 30		(E)	(E)/(C)	
					(D)	(D)/six months ended Sep. 30, 2013			
Revenues	Infrastructure Systems	3,146.6	3,454.2	110%	3,358.2	1,570.0	105%	3,470.0	103%
	Information & Telecommunication Systems	2,338.4	2,566.1	110%	2,546.2	1,200.0	103%	2,600.0	102%
	Power Systems	904.6	777.3	86%	777.3	230.0	61%	520.0	67%
	Construction Machinery	756.0	767.3	101%	767.3	350.0	98%	750.0	98%
	High Functional Materials & Components	1,475.9	1,512.1	102%	1,363.2	690.0	103%	1,400.0	103%
	Automotive Systems	806.8	892.1	111%	892.1	460.0	108%	940.0	105%
	Financial Services	340.2	338.5	99%	338.5	170.0	104%	350.0	103%
Operating Income	Infrastructure Systems	84.2	120.5	143%	137.9	39.0	197%	174.0	126%
	Information & Telecommunication Systems	126.2	126.5	100%	123.0	46.0	118%	162.0	132%
	Power Systems	29.9	16.7	56%	16.7	(11.0)	—	5.0	30%
	Construction Machinery	54.6	73.9	135%	73.9	27.0	92%	76.0	103%
	High Functional Materials & Components	61.4	109.3	178%	101.7	49.0	99%	108.0	106%
	Automotive Systems	35.4	47.3	134%	47.3	28.0	134%	60.0	127%
	Financial Services	29.2	33.1	113%	33.1	16.0	100%	33.0	100%
EBIT	Infrastructure Systems	94.9	109.0	115%	139.4	39.0	156%	173.0	124%
	Information & Telecommunication Systems	125.5	111.9	89%	109.7	41.0	111%	151.0	138%
	Power Systems	30.0	152.9	509%	152.9	(9.0)	—	21.0	14%
	Construction Machinery	58.1	63.3	109%	63.3	27.0	101%	76.0	120%
	High Functional Materials & Components	52.6	106.5	203%	96.5	46.0	93%	97.0	100%
	Automotive Systems	36.4	4.9	14%	4.9	28.0	—	60.0	—
	Financial Services	29.4	34.6	118%	34.6	17.0	98%	34.0	98%

*7 Figures in tables 2-(2), 4, 8, 9 and 10 represent unaudited financial information prepared by the Company for the purpose of this supplementary information.

*8 Effective on April 1, 2014, Hitachi Information & Control Solutions and Ibaraki Hitachi Information Service (both companies merged and changed its corporate name to Hitachi Industry & Control Solutions on April 1, 2014), which were previously included in the "Information & Telecommunication Systems", have been included in the "Infrastructure Systems". Also, Hitachi-LG Data Storage, Hitachi Consumer Electronics and Hitachi Media Electronics, which were previously included in the "Infrastructure Systems", and, Hitachi Maxell, which were previously included in the "High Functional Materials & Components", have not been included in each groups. Forecasts for fiscal 2014 show the new group classifications, and figures for fiscal 2013 using the new group classifications are also shown for reference.

3. Consolidated Overseas Revenues by Business Segment^{*4}

(Billions of yen)

	Fiscal 2012 (A)	Fiscal 2013		Fiscal 2014 (Forecast)			
		(B)	(B)/(A)	(C)	(C)/(B)		
Information & Telecommunication Systems	458.1	588.9	129%				
Power Systems	326.8	313.1	96%				
Social Infrastructure & Industrial Systems	382.8	525.2	137%				
Electronic Systems & Equipment	534.1	615.8	115%				
Construction Machinery	567.8	557.3	98%				
High Functional Materials & Components	521.3	590.3	113%				
Automotive Systems	361.9	435.3	120%				
Digital Media & Consumer Products	352.8	405.5	115%				
Others (Logistics and Other services)	207.1	313.0	151%				
Financial Services	62.8	91.9	146%				
Subtotal	3,776.0	4,436.9	118%				
Corporate items & Eliminations	(90.0)	(124.1)	—				
Total	3,685.9	4,312.7	117%			4,400.0	102%

4. Overseas Production (Total Revenues of Overseas Manufacturing Subsidiaries)^{*7}

	Fiscal 2012 (A)	Fiscal 2013	
		(B)	(B)/(A)
Overseas production (billions of yen)	1,930.2	2,345.3	122%
Percentage of revenues (%)	21	24	—
Percentage of overseas revenues (%)	52	54	—

5. Consolidated Capital Expenditure by Business Segment in Manufacturing, Services and Others and Financial Services (Completion basis, including Leasing Assets) *4

(Billions of yen)

	Fiscal 2012	Fiscal 2013		Fiscal 2014 (Forecast)			
	(A)	(B)	(B)/(A)	(C)	(C)/(B)		
Information & Telecommunication Systems	52.6	40.2	76%				
Power Systems	24.9	20.2	81%				
Social Infrastructure & Industrial Systems	32.6	35.2	108%				
Electronic Systems & Equipment	19.8	28.2	143%				
Construction Machinery	67.6	37.1	55%				
High Functional Materials & Components	82.2	63.9	78%				
Automotive Systems	51.7	75.1	145%				
Digital Media & Consumer Products	21.9	22.2	101%				
Others (Logistics and Other services)	46.0	63.6	138%				
Corporate items	6.4	3.5	54%				
Manufacturing, Services and Others	406.1	389.6	96%			420.0	108%
Financial Services	345.0	478.5	139%			470.0	98%
Eliminations	(8.6)	(18.2)	—			(20.0)	—
Total	742.5	849.8	114%			870.0	102%

6. Consolidated Depreciation by Business Segment in Manufacturing, Services and Others and Financial Services *4

(Billions of yen)

	Fiscal 2012	Fiscal 2013		Fiscal 2014 (Forecast)			
	(A)	(B)	(B)/(A)	(C)	(C)/(B)		
Information & Telecommunication Systems	32.6	38.4	118%				
Power Systems	16.9	14.6	86%				
Social Infrastructure & Industrial Systems	19.1	21.8	114%				
Electronic Systems & Equipment	10.2	11.5	112%				
Construction Machinery	31.5	31.9	101%				
High Functional Materials & Components	56.8	56.9	100%				
Automotive Systems	21.0	27.5	131%				
Digital Media & Consumer Products	18.9	20.0	106%				
Others (Logistics and Other services)	32.0	34.8	109%				
Corporate items	3.4	3.6	106%				
Manufacturing, Services and Others	242.8	261.2	108%			270.0	103%
Financial Services	57.8	68.5	119%			70.0	102%
Total	300.6	329.8	110%			340.0	103%

7. Consolidated R&D Expenditure by Business Segment *4

(Billions of yen)

	Fiscal 2012	Fiscal 2013		Fiscal 2014 (Forecast)			
	(A)	(B)	(B)/(A)	(C)	(C)/(B)		
Information & Telecommunication Systems	81.2	76.6	94%				
Power Systems	19.7	19.2	97%				
Social Infrastructure & Industrial Systems	24.6	27.2	110%				
Electronic Systems & Equipment	43.4	48.0	111%				
Construction Machinery	17.2	17.9	104%				
High Functional Materials & Components	43.4	44.1	102%				
Automotive Systems	58.3	59.7	102%				
Digital Media & Consumer Products	20.8	17.6	85%				
Others (Logistics and Other services)	6.9	11.3	163%				
Corporate items	25.2	28.6	114%				
Manufacturing, Services and Others	341.1	350.7	103%			355.0	101%
Financial Services	0.1	0.6	414%				
Total	341.3	351.4	103%			355.0	101%
Percentage of revenues (%)	3.8	3.7	—			3.8	—

8. Consolidated Balance Sheets by Manufacturing, Services and Others and Financial Services^{*7} (Billions of yen)

	As of March 31, 2013			As of March 31, 2014		
	Manufacturing, Services and Others	Financial Services	Total ^{*9}	Manufacturing, Services and Others	Financial Services	Total ^{*9}
Current assets	4,534.7	1,056.0	5,190.1	4,745.9	1,370.8	5,703.8
Cash and cash equivalents	500.7	141.7	527.6	519.0	156.7	558.2
Trade receivables	2,007.2	642.3	2,421.7	2,152.4	878.2	2,797.9
Investments in leases	84.4	203.0	270.8	70.8	207.5	262.9
Current portion of financial assets transferred to consolidated securitization entities	5.1	18.1	23.3	—	52.2	52.2
Inventories	1,437.4	0.0	1,437.3	1,405.9	0.0	1,407.0
Others	499.7	50.7	509.0	597.5	76.0	625.4
Investments and advances	720.6	112.3	781.9	1,175.8	102.2	1,220.8
Property, plant and equipment	2,074.7	206.3	2,279.9	2,100.9	242.3	2,342.0
Financial assets transferred to consolidated securitization entities	—	131.3	131.3	—	185.8	185.8
Other assets	994.2	454.8	1,425.7	1,045.1	544.7	1,564.3
Total Assets	8,324.4	1,960.9	9,809.2	9,067.9	2,446.1	11,016.8
Current liabilities	3,537.6	827.5	3,964.1	3,623.7	1,080.0	4,290.7
Short-term debt and current portion of long-term debt	690.9	407.9	934.0	686.7	598.8	1,111.5
Current portion of non-recourse borrowings of consolidated securitization entities	5.1	21.2	26.3	—	49.8	49.8
Trade payables	1,181.6	256.2	1,234.8	1,278.3	276.3	1,350.2
Others	1,659.8	142.1	1,768.8	1,658.6	154.9	1,779.1
Long-term debt	672.7	692.8	1,306.7	731.5	849.4	1,512.7
Non-recourse borrowings of consolidated securitization entities	—	102.8	102.8	—	148.9	148.9
Other noncurrent liabilities	1,204.3	56.9	1,256.1	1,156.7	59.6	1,212.0
Total Liabilities	5,414.7	1,680.2	6,629.9	5,512.0	2,138.1	7,164.4
Total Hitachi, Ltd. stockholders' equity	1,932.3	161.1	2,082.5	2,483.8	178.4	2,651.2
Noncontrolling interests	977.3	119.6	1,096.7	1,072.0	129.5	1,201.2
Total Equity	2,909.7	280.7	3,179.2	3,555.8	307.9	3,852.4
Total Liabilities and Equity	8,324.4	1,960.9	9,809.2	9,067.9	2,446.1	11,016.8
Interest-bearing debt	1,368.8	1,224.9	2,370.0	1,418.2	1,647.1	2,823.0
Total Hitachi, Ltd. stockholders' equity ratio	23.2%	8.2%	21.2%	27.4%	7.3%	24.1%
D/E ratio (including noncontrolling interests) (times)	0.47	4.36	0.75	0.40	5.35	0.73

^{*9} Total Figures exclude inter-segment transactions.

9. Consolidated Statements of Operations by Manufacturing, Services and Others and Financial Services^{*2,7} (Billions of yen)

	Fiscal 2012			Fiscal 2013		
	Manufacturing, Services and Others	Financial Services	Total ¹⁹	Manufacturing, Services and Others	Financial Services	Total ¹⁹
Revenues	8,839.6	340.2	9,041.0	9,416.4	338.5	9,616.2
Operating income	393.9	29.2	422.0	500.7	33.1	532.8
EBIT(Earnings before interest and taxes)	332.1	29.4	358.0	549.5	34.6	580.1
Income before income taxes	317.9	28.7	344.5	537.8	33.2	568.1
Net income attributable to Hitachi, Ltd. stockholders	164.9	12.7	175.3	253.5	14.3	264.9

10. Consolidated Statements of Cash Flows by Manufacturing, Services and Others and Financial Services^{*7} (Billions of yen)

	Fiscal 2012			Fiscal 2013		
	Manufacturing, Services and Others	Financial Services	Total ¹⁹	Manufacturing, Services and Others	Financial Services	Total ¹⁹
Cash flows from operating activities	503.4	105.2	583.5	498.6	(25.9)	439.4
Cash flows from investing activities	(478.4)	(63.0)	(553.4)	(393.6)	(124.1)	(491.3)
Free cash flows	25.0	42.1	30.0	104.9	(150.0)	(51.9)
Cash flows from financing activities	(170.1)	(44.4)	(180.4)	(134.6)	163.7	32.9
Effect of exchange rate changes on cash and cash equivalents	56.7	1.8	58.4	48.0	1.3	49.5
Net increase (decrease) in cash and cash equivalents	(88.3)	(0.3)	(91.9)	18.3	15.1	30.5
Cash and cash equivalents at beginning of the year	589.0	142.0	619.5	500.7	141.7	527.6
Cash and cash equivalents at end of the year	500.7	141.7	527.6	519.0	156.7	558.2
Core free cash flows ^{*10}	19.4	46.9	45.7	22.4	(202.5)	(186.0)

^{*10} Operating cash flows plus collection of investments in leases less cash outflows for the purchase of property, plant and equipment, intangible assets, software, and the assets to be leased.

11. Information & Telecommunication Systems

(1) Revenues and Operating Income (Current Subsegment) ^{*11}

(Billions of yen)

	Fiscal 2012 (A)	Fiscal 2013	
		(B)	(B)/(A)
Revenues	1,786.5	1,954.9	109%
Software & Services	1,235.6	1,377.2	111%
Software	160.6	166.2	103%
Services	1,075.0	1,210.9	113%
Hardware	550.9	577.6	105%
Storage ^{*12}	202.4	225.5	111%
Servers ^{*13}	79.5	83.2	105%
Telecommunication	122.7	107.2	87%
Others	146.0	161.6	111%
Operating Income	104.6	110.0	105%
Software & Services	75.6	87.0	115%
Hardware	29.0	22.9	79%

^{*11} Figures for each product exclude intersegment transactions.

^{*12} Figures for Storage include disk array systems, etc.

^{*13} Figures for Servers include general-purpose computers, UNIX servers, PC servers, client PCs (only commercial use), etc. Effective on April 1, 2013, the businesses, which were previously included in "PCs" have been included in "Servers".

Figures for "Servers", including figures for the previous fiscal year, reflect the changed segmentation.

(2) Revenues and Operating Income (New Subsegment) ^{*14}

(Billions of yen)

	Fiscal 2012 (A)	Fiscal 2013		(Reference) ^{*5} Fiscal 2013 (C)	Fiscal 2014 (Forecast) ^{*5}			
		(B)	(B)/(A)		Six months ending September 30		(E)	(E)/(C)
					(D)	(D)/six months ended Sep. 30, 2013		
Revenues	1,786.5	1,954.9	109%	1,934.9	880.0	100%	1,950.0	101%
System Solutions ^{*15}	1,075.1	1,147.2	107%	1,127.3	537.5	106%	1,170.9	104%
Platform ^{*16}	756.8	828.2	109%	828.2	403.6	104%	865.8	105%
Telecommunication ^{*17}	217.7	217.1	100%	217.1	76.8	78%	176.2	81%
Eliminations & Others ^{*18}	(263.2)	(237.6)	—	(237.6)	(138.0)	—	(263.0)	—
Operating Income	104.6	110.0	105%	106.5	35.0	114%	136.0	128%
System Solutions ^{*15}	40.4	50.9	126%	47.4	13.8	294%	70.1	148%
Platform ^{*16}	47.6	51.9	109%	51.9	23.3	104%	56.5	109%
Telecommunication ^{*17}	12.4	6.9	56%	6.9	(5.0)	—	4.6	67%
Eliminations & Others ^{*18}	4.1	0.1	—	0.1	2.9	—	4.5	—

^{*14} Figures for each product include intersegment transactions.

^{*15} System integration, sales, maintenance and related services of software, hardware for financial, public and enterprise sectors, consulting, etc.

^{*16} Sales, maintenance and related services for software, server and storage, etc.

^{*17} Sales, maintenance and related services for telecommunication equipment and software, etc.

^{*18} Figures for intersegment transactions, etc.

(3) Storage Solutions

(Billions of yen)

	Fiscal 2012 (A)	Fiscal 2013		Fiscal 2014 (Forecast)			
		(B)	(B)/(A)	Six months ending September 30		(D)	(D)/(B)
				(C)	(C)/six months ended Sep. 30, 2013		
Revenues	379.0	439.0	116%	205.0	103%	450.0	103%

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