

Segment Information

(1) Business Segments

	The years ended March 31			
	Yen (millions)		(B)/(A) (%)	U.S. Dollars (millions) 2014
	2013 (A)	2014 (B)		
Information & Telecommunication Systems	1,786,587 18%	1,954,901 18%	109	18,980
Power Systems	904,696 9%	777,391 7%	86	7,547
Social Infrastructure & Industrial Systems	1,313,847 13%	1,446,666 14%	110	14,045
Electronic Systems & Equipment	1,014,312 10%	1,116,769 10%	110	10,842
Construction Machinery	756,067 7%	767,311 7%	101	7,450
High Functional Materials & Components	1,336,441 13%	1,363,291 13%	102	13,236
Automotive Systems	806,847 8%	892,119 8%	111	8,661
Digital Media & Consumer Products	818,522 8%	890,853 8%	109	8,649
Others (Logistics and Other services)	1,111,022 11%	1,233,649 12%	111	11,977
Financial Services	340,294 3%	338,531 3%	99	3,287
Subtotal	10,188,635 100%	10,781,481 100%	106	104,675
Corporate items & Eliminations	(1,147,564)	(1,165,279)	—	(11,313)
Revenues Total	9,041,071	9,616,202	106	93,361

Notes: 1. Revenues by business segment include intersegment transactions.

2. On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

	The years ended March 31			
	Yen (millions)		(B)/(A) (%)	U.S. Dollars (millions) 2014
	2013 (A)	2014 (B)		
Information & Telecommunication Systems	104,689 24%	110,030 20%	105	1,068
Power Systems	29,911 7%	16,721 3%	56	162
Social Infrastructure & Industrial Systems	60,203 14%	56,719 10%	94	551
Electronic Systems & Equipment	29,382 7%	59,114 11%	201	574
Construction Machinery	54,627 12%	73,932 13%	135	718
High Functional Materials & Components	58,418 13%	101,784 19%	174	988
Automotive Systems	35,423 8%	47,370 9%	134	460
Digital Media & Consumer Products	(5,355) (1%)	4,684 1%	—	45
Others (Logistics and Other services)	40,162 9%	45,963 8%	114	446
Financial Services	29,290 7%	33,157 6%	113	322
Subtotal	436,750 100%	549,474 100%	126	5,335
Corporate items & Eliminations	(14,722)	(16,663)	—	(162)
Operating income Total	422,028	532,811	126	5,173

Note: On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

	The years ended March 31			
	Yen (millions)		(B)/(A) (%)	U.S. Dollars (millions)
	2013 (A)	2014 (B)		2014
Information & Telecommunication Systems	104,212 24%	98,551 16%	95	957
Power Systems	30,027 7%	152,984 25%	509	1,485
Social Infrastructure & Industrial Systems	63,316 14%	59,169 10%	93	574
Electronic Systems & Equipment	32,430 7%	52,646 9%	162	511
Construction Machinery	58,121 13%	63,320 10%	109	615
High Functional Materials & Components	50,749 12%	96,554 16%	190	937
Automotive Systems	36,406 8%	4,930 1%	14	48
Digital Media & Consumer Products	(925) 0%	(2,979) (1%)	—	(29)
Others (Logistics and Other services)	33,545 8%	48,188 8%	144	468
Financial Services	29,466 7%	34,699 6%	118	337
Subtotal	437,347 100%	608,062 100%	139	5,904
Corporate items & Eliminations	(79,332)	(27,909)	—	(271)
EBIT Total	358,015	580,153	162	5,633

Notes: 1. EBIT is defined income before income taxes less interest income plus interest charges.

2. On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

(2) Revenues by Market

	The years ended March 31			
	Yen (millions)		(B)/(A) (%)	U.S. Dollars (millions) 2014
	2013 (A)	2014 (B)		
Japan	5,355,119 59%	5,303,474 55%	99	51,490
Asia	1,711,141 19%	2,063,567 21%	121	20,035
North America	804,057 9%	910,274 10%	113	8,838
Europe	636,840 7%	812,120 8%	128	7,885
Other Areas	533,914 6%	526,767 6%	99	5,114
Outside Japan	3,685,952 41%	4,312,728 45%	117	41,871
Total	9,041,071 100%	9,616,202 100%	106	93,361