

## Segment Information

### (1) Business Segments

	Three months ended December 31				Nine months ended December 31			
	Yen (millions)		(B)/(A) (%)	U.S. \$ (millions)	Yen (millions)		(D)/(C) (%)	U.S. \$ (millions)
	2012 (A)	2013 (B)		2013	2012 (C)	2013 (D)		2013
Information & Telecommunication Systems	409,405 17%	452,448 17%	111	4,309	1,242,365 17%	1,337,218 18%	108	12,735
Power Systems	205,763 9%	199,363 8%	97	1,899	619,259 8%	575,666 8%	93	5,483
Social Infrastructure & Industrial Systems	296,901 13%	313,635 12%	106	2,987	842,241 12%	910,959 12%	108	8,676
Electronic Systems & Equipment	218,411 9%	252,421 10%	116	2,404	728,999 10%	752,302 10%	103	7,165
Construction Machinery	175,975 8%	175,271 7%	100	1,669	546,577 7%	533,331 7%	98	5,079
High Functional Materials & Components	331,933 14%	346,860 13%	104	3,303	1,006,290 14%	1,016,453 13%	101	9,681
Automotive Systems	190,956 8%	221,983 9%	116	2,114	592,855 8%	648,768 8%	109	6,179
Digital Media & Consumer Products	198,199 8%	216,069 8%	109	2,058	626,996 9%	675,193 9%	108	6,430
Others (Logistics and Other services)	266,490 11%	325,195 13%	122	3,097	823,184 11%	900,173 12%	109	8,573
Financial Services	80,652 3%	83,325 3%	103	794	260,261 4%	247,007 3%	95	2,352
Subtotal	2,374,685 100%	2,586,570 100%	109	24,634	7,289,027 100%	7,597,070 100%	104	72,353
Corporate items & Eliminations	(261,552)	(282,806)	-	(2,693)	(820,326)	(822,620)	-	(7,834)
Revenues Total	2,113,133	2,303,764	109	21,941	6,468,701	6,774,450	105	64,519

Notes: 1. Revenues by business segment include intersegment transactions.

2. On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

	Three months ended December 31				Nine months ended December 31			
	Yen (millions)		(B)/(A) (%)	U.S. \$ (millions)	Yen (millions)		(D)/(C) (%)	U.S. \$ (millions)
	2012 (A)	2013 (B)			2013	2012 (C)		
Information & Telecommunication Systems	15,943 22%	17,795 14%	112	169	43,153 18%	49,186 16%	114	468
Power Systems	6,548 9%	4,197 3%	64	40	14,015 6%	6,372 2%	45	61
Social Infrastructure & Industrial Systems	11,314 15%	9,641 8%	85	92	14,504 6%	12,273 4%	85	117
Electronic Systems & Equipment	537 1%	13,416 11%	-	128	20,327 8%	24,052 8%	118	229
Construction Machinery	9,338 13%	17,426 14%	187	166	32,138 13%	46,873 15%	146	446
High Functional Materials & Components	8,007 11%	23,983 19%	300	228	46,203 19%	73,262 24%	159	698
Automotive Systems	6,715 9%	11,510 9%	171	110	25,988 11%	32,344 11%	124	308
Digital Media & Consumer Products	94 0%	3,413 3%	-	33	(2,341) (1%)	2,521 1%	-	24
Others (Logistics and Other services)	8,803 12%	14,196 12%	161	135	29,655 12%	32,795 11%	111	312
Financial Services	6,105 8%	9,066 7%	149	86	19,876 8%	25,143 8%	126	239
Subtotal	73,404 100%	124,643 100%	170	1,187	243,518 100%	304,821 100%	125	2,903
Corporate items & Eliminations	(5,073)	(2,643)	-	(25)	(11,583)	(9,340)	-	(89)
Operating income Total	68,331	122,000	179	1,162	231,935	295,481	127	2,814

Note: On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

	Three months ended December 31				Nine months ended December 31			
	Yen (millions)		(B)/(A) (%)	U.S. \$ (millions)	Yen (millions)		(D)/(C) (%)	U.S. \$ (millions)
	2012 (A)	2013 (B)		2013	2012 (C)	2013 (D)		2013
Information & Telecommunication Systems	16,146 19%	18,738 13%	116	178	38,599 15%	47,714 15%	124	454
Power Systems	9,503 11%	7,475 5%	79	71	15,431 6%	10,952 3%	71	104
Social Infrastructure & Industrial Systems	13,279 15%	12,254 9%	92	117	16,531 6%	18,643 6%	113	178
Electronic Systems & Equipment	1,796 2%	15,132 11%	843	144	18,899 7%	24,434 8%	129	233
Construction Machinery	10,078 12%	18,133 13%	180	173	39,911 16%	44,806 15%	112	427
High Functional Materials & Components	8,819 10%	26,832 19%	304	256	46,408 18%	76,071 25%	164	724
Automotive Systems	8,981 10%	13,110 9%	146	125	27,224 11%	15,120 5%	56	144
Digital Media & Consumer Products	1,826 2%	5,341 4%	292	51	(206) 0%	4,290 1%	-	41
Others (Logistics and Other services)	9,929 11%	16,464 11%	166	157	31,379 12%	38,986 13%	124	371
Financial Services	6,854 8%	9,040 6%	132	86	22,408 9%	26,460 9%	118	252
Subtotal	87,211 100%	142,519 100%	163	1,357	256,584 100%	307,476 100%	120	2,928
Corporate items & Eliminations	(24,241)	27,262	-	260	(69,541)	4,319	-	41
EBIT Total	62,970	169,781	270	1,617	187,043	311,795	167	2,969

Notes: 1. EBIT is defined income before income taxes less interest income plus interest charges.

2. On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

**(2) Revenues by Market**

	Three months ended December 31				Nine months ended December 31			
	Yen (millions)		(B)/(A) (%)	U.S. \$ (millions)	Yen (millions)		(D)/(C) (%)	U.S. \$ (millions)
	2012 (A)	2013 (B)			2013	2012 (C)		
Japan	1,245,417 59%	1,239,086 54%	99	11,801	3,797,174 59%	3,652,140 54%	96	34,782
Asia	398,806 19%	489,967 21%	123	4,666	1,245,383 19%	1,484,062 22%	119	14,134
North America	190,979 9%	232,423 10%	122	2,214	578,252 9%	675,829 10%	117	6,436
Europe	153,935 7%	213,163 9%	138	2,030	464,185 7%	568,659 8%	123	5,416
Other Areas	123,996 6%	129,125 6%	104	1,230	383,707 6%	393,760 6%	103	3,750
Outside Japan	867,716 41%	1,064,678 46%	123	10,140	2,671,527 41%	3,122,310 46%	117	29,736
Total	2,113,133 100%	2,303,764 100%	109	21,941	6,468,701 100%	6,774,450 100%	105	64,519