

Segment Information

(1) Business Segments

		Three months ended June 30			
		Yen (millions)		(B)/(A) (%)	U.S. Dollars (millions) 2013
		2012 (A)	2013 (B)		
Revenues	Information & Telecommunication Systems	371,636 16%	391,093 17%	105	3,950
	Power Systems	190,574 8%	155,550 7%	82	1,571
	Social Infrastructure & Industrial Systems	238,073 10%	257,572 11%	108	2,602
	Electronic Systems & Equipment	245,259 10%	225,678 10%	92	2,280
	Construction Machinery	199,042 8%	178,591 8%	90	1,804
	High Functional Materials & Components	343,159 14%	338,135 14%	99	3,416
	Automotive Systems	205,002 9%	207,865 9%	101	2,100
	Digital Media & Consumer Products	218,552 9%	227,600 10%	104	2,299
	Others (Logistics and Other services)	278,565 12%	263,048 11%	94	2,657
	Financial Services	94,630 4%	81,713 3%	86	825
	Subtotal	2,384,492 100%	2,326,845 100%	98	23,503
	Corporate items & Eliminations	(263,777)	(243,907)	-	(2,464)
Total	2,120,715	2,082,938	98	21,040	

Notes: 1. Revenues by business segment include intersegment transactions.

2. On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

		Three months ended June 30			
		Yen (millions)		(B)/(A) (%)	U.S. Dollars (millions)
		2012 (A)	2013 (B)		2013
Operating income	Information & Telecommunication Systems	(1,408) (2%)	72 0%	-	1
	Power Systems	2,485 4%	(5,877) (10%)	-	(59)
	Social Infrastructure & Industrial Systems	(2,034) (3%)	(444) (1%)	-	(4)
	Electronic Systems & Equipment	9,538 14%	329 1%	3	3
	Construction Machinery	14,108 21%	11,772 21%	83	119
	High Functional Materials & Components	20,011 29%	26,047 45%	130	263
	Automotive Systems	9,327 14%	9,714 17%	104	98
	Digital Media & Consumer Products	17 0%	607 1%	-	6
	Others (Logistics and Other services)	8,948 13%	7,091 12%	79	72
	Financial Services	7,250 10%	8,281 14%	114	84
	Subtotal	68,242 100%	57,592 100%	84	582
	Corporate items & Eliminations	(4,668)	(2,107)	-	(21)
	Total	63,574	55,485	87	560

Note: On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

		Three months ended June 30			
		Yen (millions)		(B)/(A) (%)	U.S. Dollars (millions)
		2012 (A)	2013 (B)		2013
EBIT	Information & Telecommunication Systems	(972) (1%)	609 1%	-	6
	Power Systems	1,949 3%	(4,172) (7%)	-	(42)
	Social Infrastructure & Industrial Systems	(2,056) (3%)	1,888 3%	-	19
	Electronic Systems & Equipment	8,358 13%	1,252 2%	15	13
	Construction Machinery	10,740 17%	6,137 10%	57	62
	High Functional Materials & Components	20,396 32%	25,257 40%	124	255
	Automotive Systems	8,238 13%	9,883 16%	120	100
	Digital Media & Consumer Products	42 0%	1,778 3%	-	18
	Others (Logistics and Other services)	9,087 14%	10,286 17%	113	104
	Financial Services	7,767 12%	9,493 15%	122	96
	Subtotal	63,549 100%	62,411 100%	98	630
	Corporate items & Eliminations	(11,312)	(3,866)	-	(39)
Total	52,237	58,545	112	591	

Notes: 1. EBIT is defined income before income taxes less interest income plus interest charges.

2. On April 1, 2013, the former "Others" was renamed "Others (Logistics and Other services)".

(2) Revenues by Market

		Three months ended June 30			
		Yen (millions)		(B)/(A) (%)	U.S. Dollars (millions)
		2012 (A)	2013 (B)		2013
Japan		1,204,676 57%	1,087,708 52%	90	10,987
	Asia	418,100 20%	482,070 23%	115	4,869
	North America	203,259 9%	215,943 11%	106	2,181
	Europe	164,067 8%	167,609 8%	102	1,693
	Other Areas	130,613 6%	129,608 6%	99	1,309
Outside Japan		916,039 43%	995,230 48%	109	10,053
Total		2,120,715 100%	2,082,938 100%	98	21,040