#### FOR IMMEDIATE RELEASE

### Hitachi Announces Consolidated Financial Results for the Third Quarter of Fiscal 2004

Tokyo, February 2, 2005 --- Hitachi, Ltd. (NYSE:HIT / TSE:6501) today announced its consolidated financial results for the third quarter of fiscal 2004, ended December 31, 2004.

### 1. Business Results and Financial Position

Note: All figures were converted at the rate of 104 yen to the U.S. dollar, the approximate exchange rate on the Tokyo Foreign Exchange Market as of December 30, 2004.

### **Business Results**

### (1) Summary of Fiscal 2004 Third-Quarter Consolidated Business Results

Notes: 1.All figures, except for the outlook for fiscal 2004, were converted at the rate of 104 yen to the U.S. dollar, the approximate exchange rate on the Tokyo Foreign Exchange Market as of December 30, 2004.

2. Segment information and operating income (loss) are presented in accordance with accounting principles generally accepted in Japan.

Three months ended December 31, 2004

	Billions	Year-over-year	Millions of
	of yen	% change	U.S. dollars
Revenues	2,123.7	4%	20,421
Operating income	34.3	(46%)	330
Income before income taxes and minority interests	70.9	54%	682
Income before minority interests	35.9	416%	345
Net income	26.6	-	256

During the third quarter, the world economy, while still in a recovery mode, grew at a slower pace due to weakening demand for digital-related equipment and the effects of surging prices for crude oil and other raw materials around the world.

In the Japanese economy, too, there was a heightened sense of a slowdown. In addition to a downturn in exports and a peaking of investment in plant and equipment, the slowdown was caused by a slower rate of growth in consumer spending, including softening sales of digital consumer electronics.

Against this backdrop, Hitachi's consolidated revenues increased 4% year on year, to 2,123.7 billion yen, despite year-on-year decreases in the Information & Telecommunication Systems segment and Electronic Devices segment, particularly in respect of LCDs. Segments recording year-on-year increases in revenues included Power & Industrial Systems and High Functional Materials & Components.

Operating income dropped 46%, to 34.3 billion yen due to sharp year-on-year decreases in operating income in the Information & Telecommunication Systems segment, where prices fell for servers, HDDs and other products, and the Electronic Devices segment, where earnings on LCDs worsened due to a sudden market drop-off. Furthermore, the Digital Media & Consumer Products segment recorded an operating loss.

Other income climbed 169% year on year, to 49.1 billion yen due to a marked improvement in earnings from equity-method affiliates resulting from such factors as income from a change in equity accompanying the public listing of Elpida Memory, Inc. Other deductions declined 64%, to 12.6 billion yen, due in part to a year-on-year decrease in restructuring charges.

As a result, Hitachi recorded income before income taxes and minority interests of 70.9 billion yen, up 54% year on year. After income taxes of 34.9 billion yen, Hitachi posted income before minority interests of 35.9 billion yen. Net income was 26.6 billion yen, sharply higher than in the corresponding period a year earlier.

### (2) Revenues and Operating Income (Loss) by Segment

Results by segment were as follows.

### [Information & Telecommunication Systems]

	Three months ended December 31, 2004			
	Billions	Billions Year-over-year M		
	of yen	% change	U.S. dollars	
Revenues	482.4	(6%)	4,639	
Operating income	2.1	(84%)	21	

Information & Telecommunication Systems revenues decreased 6%, to 482.4 billion yen. Software and services revenues increased year on year as a whole, with solid performances by the outsourcing business and other businesses in services countering lower software sales. Hardware sales declined year on year due to factors such as lower prices for servers, PCs, HDDs and other products.

The segment posted operating income of 2.1 billion yen, 84% down year on year, due to lower prices in hardware on the whole.

Note: HDD operations are conducted by Hitachi Global Storage Technologies (Hitachi GST), which has a December 31 fiscal year-end, different from Hitachi's March 31 year-end. Hitachi's results for the third quarter ended December 31, 2004 include operating results of Hitachi GST for the three-month period from July through September 2004.

### [Electronic Devices]

	Three months ended December 31, 2004		
	Billions	Billions Year-over-year M	
	of yen	% change	U.S. dollars
Revenues	300.2	(10%)	2,887
Operating income	2.2	(81%)	22

Electronic Devices revenues decreased 10%, to 300.2 billion yen, despite healthy growth in sales of semiconductor and LCD manufacturing equipment at Hitachi High-Technologies Corporation. The decline was attributed to sharply lower sales of displays due to a sudden market downturn for LCDs.

The segment posted an 81% year-on-year decline in operating income, to 2.2 billion yen, again despite an increase in earnings at Hitachi High-Technologies, particularly from semiconductor and LCD manufacturing equipment. The segment result reflected sharply lower earnings from the display business, due to factors such as a fall in sales prices.

### [Power & Industrial Systems]

	Three mor	Three months ended December 31, 2004		
	Billions	Billions Year-over-year		
	of yen	% change	U.S. dollars	
Revenues	560.0	16%	5,385	
Operating income	5.9	96%	58	

Power & Industrial Systems revenues increased 16%, to 560.0 billion yen. In addition to the effects of consolidating an equity-method affiliate that manufactures and sells elevators and escalators in China in the first half of fiscal 2004 and of Hitachi, Ltd. merging with TOKICO LTD. in the third quarter, this performance reflected higher sales at Hitachi Construction Machinery Co., Ltd.

The segment posted a 96% increase in operating income, to 5.9 billion yen, on higher earnings at Hitachi Construction Machinery and improved earnings in air-conditioning systems, industrial machinery and other products.

### [Digital Media & Consumer Products]

	Three mo	Three months ended December 31, 2004		
	Billions	Billions Year-over-year		
	of yen	% change	U.S. dollars	
Revenues	325.3	(1%)	3,129	
Operating loss	(1.7)	-	(17)	

In Digital Media & Consumer Products, revenues were 325.3 billion yen, largely the same as the previous year. Although the shipments of plasma TVs and LCD projectors increased, sales of home appliances were affected by lower sales prices and Hitachi Maxell, Ltd. recorded lower revenues.

The segment recorded an operating loss of 1.7 billion yen, compared with operating income of 11.3 billion yen in the third quarter of the previous fiscal year. This was the result of falling sales prices in the segment as a whole.

Note: The optical disk drive business is conducted by Hitachi-LG Data Storage, Inc. (HLDS), which has a December 31 fiscal year-end. Hitachi's results for the third quarter ended December 31, 2004 include operating results of HLDS for the three-month period from July through September 2004.

### [High Functional Materials & Components]

Three months ended December 31, 2004

Billions Year-over-year Millions of of yen % change U.S. dollars

Revenues 379.5 15% 3,649

Operating income 22.0 48% 212

In High Functional Materials & Components, revenues rose 15%, to 379.5 billion yen. Hitachi Metals, Ltd. posted a sharp increase in sales due to strong sales to automotive-and electronics-related fields as well as the effect of consolidating NEOMAX Co., Ltd., formerly Sumitomo Special Metals Co., Ltd., from the first half of fiscal 2004. Hitachi Chemical Co., Ltd. and Hitachi Cable, Ltd. also recorded sharply higher sales, with growth at the former reflecting strong sales, particularly to the automotive-related field, and growth at the latter reflecting higher copper prices, which forced up sales prices of wires and cables and other products.

The segment operating income climbed 48%, to 22.0 billion yen due to factors such as the robust performances of Hitachi Chemical Co., Ltd., Hitachi Metals, Ltd. and Hitachi Cable, Ltd.

### [Logistics, Services & Others]

	Three months ended December 31, 2004					
	Billions	Billions Year-over-year N			Billions Year-over-year N	Millions of
	of yen	% change	U.S. dollars			
Revenues	312.1	1%	3,002			
Operating income	2.4	(29%)	23			

In Logistics, Services & Others, revenues were on a par with a year earlier at 312.1 billion yen. Hitachi Transport System, Ltd. and Hitachi Mobile Co., Ltd. both posted healthy sales.

The segment posted operating income of 2.4 billion yen, down 29% year on year, due to lower prices of products and services, particularly at overseas sales companies.

### [Financial Services]

	Three mo	Three months ended December 31, 2004		
	Billions	Billions Year-over-year		
	of yen	% change	U.S. dollars	
Revenues	130.3	(5%)	1,254	
Operating income	8.0	9%	77	

In Financial Services, revenues declined 5%, to 130.3 billion yen.

Operating income increased 9%, to 8.0 billion yen.

### (3) Revenues by Market

Three months ended December 31, 2004

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	Billions	Year-over-year	Millions of		
	of yen	% change	U.S. dollars		
Japan	1,307.9	2%	12,577		
Overseas	815.8	6%	7,844		
Asia	339.5	9%	3,264		
North America	238.3	4%	2,292		
Europe	178.3	4%	1,715		
Other Areas	59.5	4%	573		

Revenues in Japan and overseas both surpassed the same period in the previous fiscal year on strong growth in the Power & Industrial Systems and High Functional Materials & Components segments.

Revenues in Japan rose 2%, to 1,307.9 billion yen.

Overseas revenues rose 6%, to 815.8 billion yen due to growth in sales of materials for electronics-related products and in sales at Hitachi Construction Machinery, in addition to such other factors as the effect of consolidating an equity-method affiliate that manufactures and sells elevators and escalators in China in the first half of fiscal 2004.

### (4) Financial Position

		As of December	31, 2004
	Billions of	Change from	Millions of
	yen	September 30, 2004	U.S. dollars
Total assets	9,844.3	207.4	94,657
Total liabilities	6,686.5	144.1	64,293
Debts	2,606.4	140.5	25,061
Minority interests	884.8	10.4	8,508
Stockholders' equity	2,273.0	52.9	21,856
Stockholders' equity ratio	23.1%	0.1 point increase	_
D/E ratio (including minority interests)	0.83 times	0.03 point increase	_

Total assets increased 207.4 billion yen, to 9,844.3 billion yen, compared with September 30, 2004, due to factors such as the merger with TOKICO LTD. in the third quarter of fiscal 2004. Debts increased 140.5 billion yen, to 2,606.4 billion yen, compared with September 30, 2004. Stockholders' equity increased 52.9 billion yen, to 2,273.0 billion yen due to factors such as the increase in net income, and the increase in the capital surplus and the decrease in treasury stock accompanying the merger with TOKICO.As a consequence, the stockholders' equity ratio improved by 0.1 of a percentage point to 23.1%. The debt-to-equity ratio (including minority interests) was

0.83 times due to the increase in debts.

### (5) Cash Flows

	Three mon	Three months Ended December 31, 2004			
	Billions	Billions Year-over-year			
	of yen	Change	U.S. dollars		
Cash flows from operating activities	(36.6)	20.3	(352)		
Cash flows from investing activities	(169.8)	(37.3)	(1,633)		
Free cash flows	(206.4)	(17.0)	(1,985)		
Cash flows from financing activities	124.0	20.7	1,193		

Operating activities used net cash of 36.6 billion yen, 20.3 billion yen less than in the previous fiscal year, reflecting the large increase in net income.

Investing activities used net cash of 169.8 billion yen, 37.3 billion yen increase over the previous fiscal year. This was the result of an increase in capital investments, mainly for Hitachi's key businesses, and other factors.

Free cash flows, the sum of cash flows from operating and investing activities, were an outflow of 206.4 billion yen, 17.0 billion yen more than a year earlier.

Financing activities provided net cash of 124.0 billion yen, 20.7 billion yen more than in the previous fiscal year due to the issue of euro-yen zero coupon convertible bonds and other factors.

Cash and cash equivalents as of December 31, 2004 amounted to 531.1 billion yen, a decrease of 87.9 billion yen during the third quarter.

### 2. Business Results for the Nine Months Ended December 31, 2004

### (1) Summary, Revenues by Segment and Operating Income by Segment

### **Summary**

	Nine Months Ended December 31, 2004			
	Billions	Year-over-year	Millions of	
	of yen	% change	U.S. dollars	
Revenues	6,453.7	6%	62,055	
Operating income	161.7	94%	1,555	
Income before income taxes and minority interests	206.9	51%	1,990	
Income before minority interests	103.8	388%	999	
Net income	67.8	758%	652	

### **Revenues by Segment**

	Nine Month	s Ended Decemb	er 31, 2004
	Billions	Year-over-year	Millions of
	of yen	% change	U.S. dollars
Revenues	6,453.7	6%	62,055
Information & Telecommunication Systems	1,554.2	(1%)	14,945
Electronic Devices	992.3	5%	9,542
Power & Industrial Systems	1,680.9	8%	16,163
Digital Media & Consumer Products	971.5	6%	9,341
High Functional Materials & Components	1,119.9	18%	10,769
Logistics, Services & Others	922.4	0%	8,870
Financial Services	401.1	(1%)	3,857
Subtotal	7,642.6	5%	73,487
Eliminations & Corporate Items	(1,188.8)	_	(11,432)

### **Operating income by Segment**

	Nine Months Ended December 31, 2004			
	Billions	Year-over-year	Millions of	
	of yen	% change	U.S. dollars	
Operating income	161.7	94%	1,555	
Information & Telecommunication Systems	31.1	66%	300	
Electronic Devices	32.3	108%	311	
Power & Industrial Systems	16.0	46%	155	
Digital Media & Consumer Products	8.8	(27%)	85	
High Functional Materials & Components	62.4	159%	600	
Logistics, Services & Others	9.9	228%	96	
Financial Services	18.0	16%	173	
Subtotal	178.8	78%	1,720	
Eliminations & Corporate Items	(17.1)	_	(165)	

The world economy in the nine months to December 31, 2004, a period including the third quarter of fiscal 2004, remained on a recovery footing as a whole. Demand rose for IT-related equipment, particularly in the U.S., and domestic demand rose in China. Corporate earnings declined, however, in the second half of the period, due to factors such as surging raw materials prices, particularly in Asia.

The Japanese economy also continued to grow steadily, led by exports and plant and

equipment investments. However, in the latter half of the period, electronic device inventories increased and growth in sales of electronics-related products was lackluster.

Against this backdrop, Hitachi's consolidated revenues for the nine months to December 31, 2004 increased 6% year on year, to 6,453.7 billion yen, with most of the business segments posting year-on-year increases. The Electronic Devices segment saw strong growth in sales of semiconductor and LCD manufacturing equipment and other products, Digital Media & Consumer Products recorded strong growth in sales of plasma TVs and other products, and High Functional Materials & Components recorded higher revenues, particularly for components and materials for electronics-related products. These performances reflected buoyant conditions in the digital consumer electronics market in the first half of the period.

Operating income climbed 94%, to 161.7 billion yen, as almost all segments, including High Functional Materials & Components, Electronic Devices and Information & Telecommunication Systems, posted year-on-year increases.

Other income was 80.4 billion yen, down 36% on the same period a year ago. This decrease was due to a decline in gains on the sale of investment securities and to other factors, despite a switch from a loss to income from equity-method affiliates due to substantial improvements at Renesas Technology Corp. and Elpida Memory. Other deductions declined 51%, to 35.2 billion yen compared with the previous fiscal year, when there was a loss from equity-method affiliates and exchange losses.

As a result, Hitachi recorded income before income taxes and minority interests of 206.9 billion yen, up 51% year on year. After income taxes of 103.0 billion yen, Hitachi posted income before minority interests of 103.8 billion yen. Net income climbed 758% year on year, to 67.8 billion yen.

### (2) Revenues by Market

	Nine Months Ended December 31, 2004				
	Billions	Year-over-year	Millions of		
	of yen	of yen % change			
Japan	4,017.2	4,017.2 3%			
Overseas	2,436.4	12%	23,427		
Asia	1,033.8	20%	9,940		
North America	680.8	3%	6,547		
Europe	524.6	10%	5,045		
Other Areas	197.1	12%	1,895		

Revenues for the nine months ended December 31, 2004 were up year on year.

Revenues in Japan rose 3%, to 4,017.2 billion yen. Digital Media & Consumer Products recorded strong growth in sales of plasma TVs and other products, and High Functional Materials & Components recorded higher revenues, particularly for components and materials for electronics-related products.

Overseas revenues increased 12%, to 2,436.4 billion yen due to growth in sales of construction machinery at Hitachi Construction Machinery, particularly to European and U.S. markets, higher sales in social infrastructure, digital media and electronics-related materials, particularly in the Chinese market, and other factors.

### (3) Cash Flows

	Nine Months Ended December 31, 2004				
	Billions Year-over-year Millions				
	of yen Change U.S. of				
Cash flows from operating activities	121.0	(46.5)	1,164		
Cash flows from investing activities	(370.6)	(81.0)	(3,563)		
Free cash flows	(249.5)	(127.5)	(2,399)		
Cash flows from financing activities	12.7	83.2	123		

Operating activities provided net cash of 121.0 billion yen, 46.5 billion yen less than in the previous fiscal year, reflecting factors such as a increasing of payment in payables.

Investing activities used net cash of 370.6 billion yen, an increase of 81.0 billion yen. This was the result of an increase in capital investments, mainly for Hitachi's key businesses, absence of large sales of shares and other factors.

Free cash flows, the sum of cash flows from operating and investing activities, were an outflow of 249.5 billion yen, 127.5 billion yen more year on year.

Financing activities provided net cash of 12.7 billion yen, 83.2 billion yen more than the cash used a year earlier. This reflected such factors as the issue of euro-yen zero coupon convertible bonds.

Cash and cash equivalents as of December 31, 2004 amounted to 531.1 billion yen, a decrease of 233.2 billion yen during the nine-month period, which includes the third quarter.

### **Outlook for Fiscal 2004**

### Consolidated

Fiscal 2004, ending March 31, 2005

	Billions of Yen		
Revenues	8,840.0	(60.0)	2%
Operating income	260.0	(40.0)	41%
Income before income taxes	235.0	(65.0)	(1%)
and minority interests			
Income before minority interests	95.0	(55.0)	147%
Net income	50.0	(50.0)	215%

### **Unconsolidated**

Fiscal 2004, ending March 31, 2005

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	Billions of	Change from	Year-over-year	
	Yen	outlook on	% change	
		Oct. 29, 2004		
Revenues	2,570.0	0.0	3%	
Ordinary income	20.0	(5.0)	(1%)	
Net income	10.0	(30.0)	(75%)	

In terms of trends in the world economy, Hitachi expects Asian economies to remain healthy, supported by domestic demand in China, and European economies are expected to continue their modest recovery. However, the U.S. economy is expected to slow slightly as the benefits of tax cuts, low interest rates and other government policies fade. Due to these factors, as well as surging crude oil and other raw materials prices, a downturn in market conditions for electronic-related products and other influences, the pace of growth in the world economy is expected to slow.

The Japanese economy is expected to slow further as demand for digital consumer electronics softens and the drop in plant and equipment investment, such as in the electronics components industry, begins to have an impact.

Under these circumstances, and based on the large impact on results of falling sales prices, deteriorating profitability in some projects in the Information & Telecommunication Systems segment and other factors, Hitachi expects to book restructuring charges. Due to this and other factors, as outlined above, Hitachi has lowered its fiscal 2004 forecasts issued with first-half results on October 29, 2004 on both a consolidated basis and unconsolidated basis. The projections assume a fourth-quarter exchange rate of 103 yen to the U.S. dollar.

Looking ahead, Hitachi will push ahead with active investments in key businesses and ongoing business structural reforms in a drive to further strengthen actions designed to bolster competitiveness on a groupwide basis.

In particular, with respect to deteriorating earnings in the Information & Telecommunication Systems segment, Hitachi plans to expedite initiatives groupwide, including nurturing project managers, enhancing productivity in systems construction such as by developing common technology, and broadening upstream consulting and the outsourcing business. These efforts target the establishment of a resilient business base and the prevention of unprofitable projects in the future.

### **Cautionary Statement**

Certain statements found in this document may constitute "forward-looking statements" as defined in the U.S. Private Securities Litigation Reform Act of 1995. Such "forward-looking statements" reflect management's current views with respect to certain future events and financial performance and include any statement that does not directly relate to any historical or current fact. Words such as "anticipate," "believe," "expect," "estimate," "forecast," "intend," "plan," "project" and similar expressions which indicate future events and trends may identify "forward-looking statements." Such statements are based on currently available information and are subject to various risks and uncertainties that could cause actual results to differ materially from those projected or implied in the "forward-looking statements" and from historical trends. Certain "forward-looking statements" are based upon current assumptions of future events which may not prove to be accurate. Undue reliance should not be placed on "forward-looking statements," as such statements speak only as of the date of this document.

Factors that could cause actual results to differ materially from those projected or implied in any "forward-looking statement" and from historical trends include, but are not limited to:

- rapid technological change, particularly in the Information & Telecommunication Systems segment and Electronic Devices segment;
- uncertainty as to Hitachi's ability to continue to develop and market products that incorporate new technology on a timely and cost-effective basis and to achieve market acceptance for such products;

- fluctuations in product demand and industry capacity, particularly in the Information & Telecommunication Systems segment, Electronic Devices segment and Digital Media & Consumer Products segment;
- increasing commoditization of information technology products, and intensifying price competition in the market for such products;
- fluctuations in rates of exchange for the yen and other currencies in which Hitachi makes significant sales or in which Hitachi's assets and liabilities are denominated, particularly between the yen and the U.S. dollar;
- uncertainty as to Hitachi's ability to access, or access on favorable terms, liquidity or long-term financing;
- uncertainty as to Hitachi's ability to implement measures to reduce the potential negative impact of fluctuations in product demand and/or exchange rates;
- general economic conditions and the regulatory and trade environment of Hitachi's major markets, particularly, the United States, Japan and elsewhere in Asia, including, without limitation, a return to stagnation or deterioration of the Japanese economy, or direct or indirect restriction by other nations on imports;
- uncertainty as to Hitachi's access to, or ability to protect, certain intellectual property rights, particularly those related to electronics and data processing technologies;
- uncertainty as to the success of alliances upon which Hitachi depends, some of which Hitachi may not control, with other corporations in the design and development of certain key products; and
- uncertainty as to general market price levels for equity securities in Japan, declines in which may require Hitachi to write-down equity securities it holds.

The factors listed above are not all-inclusive and are in addition to other factors contained in Hitachi's periodic filings with the U.S. Securities and Exchange Commission and in other materials published by Hitachi.

### HITACHI, LTD. AND SUBSIDIARIES

### CONSOLIDATED FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED DECEMBER 31, 2004

The consolidated financial statements presented herein are expressed in yea and, solely for the convenience of the reader, have been translated into United States dollars at the rate of 104 yea = U.S.\$1, the approximate exchange rate prevailing on the Tokyo Foreign Exchange Market as of December 30, 2004.

### **SUMMARY**

In millions of yen and U.S. dollars, except Net income per share (6) and Net income per American Depositary Share (7).

	Three months ended December 31			Nine months ended December 31				
	Yen		(A)/(B)	U.S. \$	Yen		(C)/(D)	U.S. \$
	,	lions)	X100	(millions)	(mil	lions)	X100	(millions)
	2004 (A)	2003 (B)	(%)	2004	2004 (C)	2003 (D)	(%)	2004
1. Revenues	2,123,788	2,046,964	104	20,421	6,453,723	6,088,371	106	62,055
2. Operating income	34,369	63,274	54	330	161,701	83,513	194	1,555
Income before income taxes and minority interests	70,911	46,186	154	682	206,912	136,689	151	1,990
4. Income before minority interests	35,913	6,955	516	345	103,844	21,279	488	999
5. Net income	26,644	2,519	-	256	67,802	7,903	858	652
6. Net income per share								
Basic	7.99	0.76	-	0.08	20.47	2.39	856	0.20
Diluted	7.55	0.73	-	0.07	19.98	2.32	861	0.19
7. Net income per ADS								
(representing 10 shares)								
Basic	80	8	-	0.77	205	24	854	1.97
Diluted	76	7	_	0.73	200	23	870	1.92

Notes: 1. The Company's consolidated financial statements are prepared based on U.S. GAAPs and are unaudited.

<sup>2.</sup> Segment Information and operating income (loss) are presented in accordance with accounting principles generally accepted in Japan.

<sup>3.</sup> The figures are for 990 consolidated subsidiaries, including Variable Interest Entities, and 167 equity-method affiliates.

# CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Three months ended December 31					
	Yen			U.S. Dollars		
	(mil	ions)	X100	(millions)		
	2004 (A)	2003 (B)	(%)	2004		
Revenues	2,123,788	2,046,964	104	20,421		
Cost of sales	1,642,910	1,560,963	105	15,797		
Selling, general and administrative expenses	446,509	422,727	106	4,294		
Operating income	34,369	63,274	54	330		
Other income	49,162	18,265	269	473		
(Interest and dividends)	3,942	4,398	90	38		
(Other)	45,220	13,867	326	435		
Other deductions	12,620	35,353	36	121		
(Interest charges)	7,103	7,519	94	68		
(Other)	5,517	27,834	20	53		
Income before income taxes and minority interests	70,911	46,186	154	682		
Income taxes	34,998	39,231	89	337		
Income before minority interests	35,913	6,955	516	345		
Minority interests	9,269	4,436	209	89		
Net income	26,644	2,519	-	256		

# CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Nine months ended December 31					
	Ye		(C)/(D)	U.S. Dollars		
	(mill	lions)	X100	(millions)		
	2004 (C)	2003 (D)	(%)	2004		
Revenues	6,453,723	6,088,371	106	62,055		
Cost of sales	4,966,988	4,718,939	105	47,759		
Selling, general and administrative expenses	1,325,034	1,285,919	103	12,741		
Operating income	161,701	83,513	194	1,555		
Other income	80,483	125,781	64	774		
(Interest and dividends)	14,077	14,932	94	135		
(Other)	66,406	110,849	60	639		
Other deductions	35,272	72,605	49	339		
(Interest charges)	21,338	23,837	90	205		
(Other)	13,934	48,768	29	134		
Income before income taxes and minority interests	206,912	136,689	151	1,990		
Income taxes	103,068	115,410	89	991		
Income before minority interests	103,844	21,279	488	999		
Minority interests	36,042	13,376	269	347		
Net income	67,802	7,903	858	652		

# CONSOLIDATED BALANCE SHEETS (UNAUDITED)

	Yen			Yen	U.S. Dollars
	· ·	lions)	(A)/(B) X100	(millions)	(millions)
	As of December 31,	As of September 30,	(%)	As of March 31,	As of December 31,
	2004 (A)	2004(B)		2004	2004
Assets	9,844,379	9,636,896	102	9,590,322	94,657
Current assets	5,419,517	5,230,513	104	5,219,942	52,111
Cash and cash equivalents	531,109	619,049	86	764,396	5,107
Short-term investments	193,491	152,321	127	177,949	1,860
Trade receivables (Notes and Accounts)	2,101,973	2,110,400	100	2,186,529	20,211
Investment in leases	517,778	476,313	109	451,753	4,979
Inventories	1,473,662	1,328,587	111	1,123,406	14,170
Other current assets	601,504	543,843	111	515,909	5,784
Investments and advances	883,509	880,888	100	908,962	8,495
Property, plant and equipment	2,348,695	2,318,042	101	2,232,862	22,583
Other assets	1,192,658	1,207,453	99	1,228,556	11,468
Liabilities and Stockholders' equity	9,844,379	9,636,896	102	9,590,322	94,657
Current liabilities	3,830,976	3,738,087	102	3,911,054	36,836
Short-term debt and current installments					
of long-term debt	1,121,553	1,044,432	107	1,183,463	10,784
Trade payables (Notes and Accounts)	1,265,805	1,245,846	102	1,287,614	12,171
Other current liabilities	1,443,618	1,447,809	100	1,439,977	13,881
Noncurrent liabilities	2,855,564	2,804,351	102	2,712,321	27,457
Long-term debt	1,484,866	1,421,409	104	1,314,102	14,277
Other liabilities	1,370,698	1,382,942	99	1,398,219	13,180
Minority interests	884,824	874,376	101	798,816	8,508
Stockholders' equity	2,273,015	2,220,082	102	2,168,131	21,856
Common stock	282,033	282,033	100	282,032	2,712
Capital surplus	566,864	552,404	103	551,690	5,450
Legal reserve and retained earnings	1,796,886	1,784,664	101	1,760,435	17,278
Accumulated other comprehensive loss	(355,714)	(366,694)	-	(393,864)	(3,420)
(Foreign currency translation adjustments)	(79,995)	(78,338)	-	(95,786)	(769)
(Minimum pension liability adjustments)	(303,653)	(314,060)	-	(329,536)	(2,920)
(Net unrealized holding gain on					
available-for-sale securities)	29,141	26,536	110	31,499	280
(Cash flow hedges)	(1,207)	(832)	_	(41)	(11)
Treasury stock	(17,054)	(32,325)	_	(32,162)	(164)

# CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Three months ended December 31				
	Ye		U.S. Dollars		
	,	ions)	(millions)		
	2004	2003	2004		
Cash flows from operating activities					
Net income	26,644	2,519	256		
Adjustments to reconcile net income to net cash					
used in operating activities					
Depreciation	111,154	113,909	1,069		
Increase in receivables and inventories	(98,665)	(255,328)	(949)		
Increase (decrease) in payables	(11,696)	69,053	(112)		
Other	(64,037)	12,903	(616)		
Net cash used in operating activities	(36,600)	(56,944)	(352)		
Cash flows from investing activities					
Increase in short-term investments	(36,957)	(21,737)	(355)		
Purchase of rental assets and other properties, net	(203,091)	(178,783)	(1,953)		
Sale of investments					
and subsidiaries' common stock, net	40,189	20,927	386		
Collection of investment in leases	74,315	78,733	715		
Other	(44,271)	(31,560)	(426)		
Net cash used in investing activities	(169,815)	(132,420)	(1,633)		
Cash flows from financing activities					
Increase in interest-bearing debt	157,164	116,726	1,511		
Dividends paid to stockholders	(16,957)	(9,077)	(163)		
Dividends paid to minority stockholders of subsidiaries	(7,530)	(5,497)	(72)		
Other	(8,649)	1,163	(83)		
Net cash provided by financing activities	124,028	103,315	1,193		
Effect of exchange rate changes on cash and cash equivalents	(5,553)	(8,442)	(53)		
Net decrease in cash and cash equivalents	(87,940)	(94,491)	(845)		
Cash and cash equivalents at beginning of the period	619,049	709,084	5,952		
Cash and cash equivalents at end of the period	531,109	614,593	5,107		

# CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Nine months ended December 31				
	Ye	en	U.S. Dollars		
	(mill	ions)	(millions)		
	2004	2003	2004		
Cash flows from operating activities					
Net income	67,802	7,903	652		
Adjustments to reconcile net income to net cash					
provided by operating activities					
Depreciation	317,425	327,825	3,052		
Increase in receivables and inventories	(105,906)	(282,662)	(1,018)		
Increase (decrease) in payables	(95,668)	31,232	(920)		
Other	(62,574)	83,351	(602)		
Net cash provided by operating activities	121,079	167,649	1,164		
Cash flows from investing activities					
Increase in short-term investments	(6,816)	(90,351)	(65)		
Purchase of rental assets and other properties, net	(626,151)	(508,559)	(6,021)		
Sale of investments					
and subsidiaries' common stock, net	65,411	138,327	629		
Collection of investment in leases	288,725	276,218	2,776		
Other	(91,774)	(105,234)	(882)		
Net cash used in investing activities	(370,605)	(289,599)	(3,563)		
Cash flows from financing activities					
Increase (decrease) in interest-bearing debt	63,038	(10,687)	606		
Dividends paid to stockholders	(33,363)	(19,188)	(321)		
Dividends paid to minority stockholders of subsidiaries	(15,665)	(12,288)	(150)		
Other	(1,220)	(28,272)	(12)		
Net cash provided by (used in) financing activities	12,790	(70,435)	123		
Effect of exchange rate changes on cash and cash equivalents	3,449	(21,193)	33		
Net decrease in cash and cash equivalents	(233,287)	(213,578)	(2,243)		
Cash and cash equivalents at beginning of the period	764,396	828,171	7,350		
Cash and cash equivalents at end of the period	531,109	614,593	5,107		

# SEGMENT INFORMATION (UNAUDITED)

### INDUSTRY SEGMENTS

INDUSTRY S	BEGWENTS	Th	ree months ende	ed Decembe	er 31
		Ye		(A)/(B)	U.S. Dollars
		(milli	ions)	X100	(millions)
		2004 (A)	2003 (B)	(%)	2004
	Information & Telecommunication	482,487	514,599	0.4	4.620
	Systems	19%	21%	94	4,639
		300,238	334,899	0.0	2.005
	Electronic Devices	12%	14%	90	2,887
		560,067	482,057	116	5.005
	Power & Industrial Systems	23%	20%	116	5,385
	Digital Media & Consumer	325,389	328,396		
	Products	13%	13%	99	3,129
	High Functional Materials	379,518	329,844		
Revenues	& Components	15%	13%	115	3,649
	•	312,179	307,685		
	Logistics, Services & Others	13%	13%	101	3,002
		130,386	137,942		
	Financial Services	5%	6%	95	1,254
		2,490,264	2,435,422		
	Subtotal	100%		102	23,945
		100%	100%		
	Eliminations & Corporate items	(366,476)	(388,458)	-	(3,524)
	Total	2,123,788	2,046,964	104	20,421
	Information & Telecommunication	2,188	13,408	1.6	0.1
	Systems	5%	21%	16	21
	•	2,278	11,871	4.0	
	Electronic Devices	6%	18%	19	22
		5,978	3,045		
	Power & Industrial Systems	14%	5%	196	58
	Digital Media & Consumer	(1,790)	11,360		
	Products	(4%)	17%	-	(17)
Operating	High Functional Materials	22,090	14,909		
income (loss)		54%	23%	148	212
meome (1033)	Î	2,455	3,437		
	Logistics, Services & Others	6%	5%	71	23
		8,049	7,383		
	Financial Services	19%	11%	109	77
		41,248	65,413		
	Subtotal	· ·	-	63	396
		100%	100%		
	Eliminations & Corporate items	(6,879)	(2,139)	-	(66)
	Total	34,369	63,274	54	330

Note: Revenues by industry segment include intersegment transactions.

# SEGMENT INFORMATION (UNAUDITED)

### **INDUSTRY SEGMENTS**

	SEGMENTS	Nine months ended December 31				
		Ye		(C)/(D)	U.S. Dollars	
		(milli	,	X100	(millions)	
		2004 (C)	2003 (D)	(%)	2004	
	Information & Telecommunication	1,554,223	1,567,878	99	14,945	
	Systems	20%	22%			
	Electronic Devices	992,316	942,428	105	9,542	
		13%	13%			
	Power & Industrial Systems	1,680,962	1,555,496	108	16,163	
	·	22%	21%			
	Digital Media & Consumer	971,501	913,807	106	9,341	
	Products	13%	12%			
Revenues	High Functional Materials	1,119,941	952,050	118	10,769	
110,0110,05	& Components	15%	13%	110		
	Logistics, Services & Others	922,496	920,654	100	8,870	
	Eoglistics, Services & Others	12%	13%	100	0,070	
	Financial Services	401,164	405,865	99	3,857	
	i maneiai services	5%	6%	99	3,637	
	Subtotal	7,642,603	7,258,178	105	72 497	
	Subtotal	100%	100%	103	73,487	
	Eliminations & Corporate items	(1,188,880)	(1,169,807)	-	(11,432)	
	Total	6,453,723	6,088,371	106	62,055	
	Information & Telecommunication	31,149	18,807	1.5.5	• • • • • • • • • • • • • • • • • • • •	
	Systems	17%	19%	166	300	
		32,334	15,546	• • • •		
	Electronic Devices	18%	15%	208	311	
		16,066	10,980			
	Power & Industrial Systems	9%	11%	146	155	
	Digital Media & Consumer	8,828	12,088			
	Products	5%	12%	73	85	
Operating	High Functional Materials	62,418	24,142			
income	& Components	35%	24%	259	600	
шеоте	1	9,983	3,040			
	Logistics, Services & Others	6%	3%	328	96	
		18,037	15,578			
	Financial Services	10%	16%	116	173	
	Subtotal	178,815	100,181			
		100%	100,181	178	1,720	
		10070	100/0			
	Eliminations & Corporate items	(17,114)	(16,668)	-	(165)	
	Total	161,701	83,513	194	1,555	

Note: Revenues by industry segment include intersegment transactions.

# SEGMENT INFORMATION (UNAUDITED)

### REVENUES BY MARKET

	Th	ree months end	ed Decemb	per 31
		en	(A)/(B)	U.S. Dollars
	(mill	ions)	X100	(millions)
	2004 (A)	2003 (B)	(%)	2004
Japan	1,307,976	1,277,820	102	12,577
Japan	62%	62%	102	12,377
Asia	339,510	310,118	109	3,264
Asia	16%	15%	109	3,204
North America	238,318	230,161	104	2,292
North America	11%	11%	104	2,292
Europa	178,394	171,689	104	1,715
Europe	8%	9%	104	1,/13
Other Areas	59,590	57,176	104	573
Other Areas	3%	3%	104	373
Outside Japan	815,812	769,144	106	7,844
Outside Japan	38%	38%	100	/,044
Total	2,123,788	2,046,964	104	20.421
1 otai	100%	100%	104	20,421

	N	ine months ende	d Decemb	er 31
	Ye	en	(C)/(D)	U.S. Dollars
	(mill	ions)	X100	(millions)
	2004 (C)	2003 (D)	(%)	2004
Japan	4,017,271	3,914,182	103	38,628
Japan	62%	64%	103	38,028
Asia	1,033,814	863,901	120	9,940
Asia	16%	14%	120	9,940
North America	680,849	658,379	102	6 5 4 7
Norui America	11%	11%	103	6,547
Europa	524,681	475,147	110	5.045
Europe	8%	8%	110	5,045
Other Areas	197,108	176,762	112	1,895
Other Areas	3%	3%	112	1,893
Outside Ienen	2,436,452	2,174,189	112	22.427
Outside Japan	38%	36%	112	23,427
Total	6,453,723	6,088,371	106	62.055
Total	100%	100%	106	62,055

# **SUPPLEMENTARY INFORMATION** for the Third Quarter Ended December 31, 2004 (Consolidated basis)

1. Summary (Billions of yen)

	Three months ended December 31			Nine mor	nths ended Dec	ember 31
	2003	20	04	2003	20	04
			(B)/(A)			(D)/(C)
	(A)	(B)	X100(%)	(C)	(D)	X100(%)
Average exchange rate (Yen / U.S.\$)	108	105	-	115	108	-
Capital investment (Completion basis)	213.5	228.9	107	594.4	701.0	118
Leasing assets	143.3	140.8	98	379.9	441.2	116
Other	70.1	88.0	125	214.5	259.7	121
Depreciation	113.9	111.1	98	327.8	317.4	97
Leasing assets	26.9	28.1	104	80.2	82.0	102
Other	86.9	83.0	96	247.6	235.3	95
R&D expenditure	86.6	91.9	106	271.1	281.1	104
Percentage of revenues	4.2%	4.3%	-	4.5%	4.4%	-

	As of March 31, 2004	As of September 30, 2004	As of December 31, 2004
Stockholders' equity per share (Yen)	657.42	673.20	682.30
Cash & cash equivalents, Short-term investments (Billions of yen)	942.3	771.3	724.6
Interest-bearing debt (Billions of yen)	2,497.5	2,465.8	2,606.4
Number of employees	326,344	343,793	348,831
Japan	237,880	242,458	245,303
Overseas	88,464	101,335	103,528
Number of consolidated subsidiaries (Including Variable Interest Entities)	956	988	990
Japan	545	545	547
Overseas	411	443	443

2.Overseas sales by industry segment

(Billions of yen)

	Three mor	nths ended Dec	cember 31	Nine mor	nths ended Dec	cember 31
	2003	20	2004		20	04
			(B)/(A)			(D)/(C)
	(A)	(B)	X100(%)	(C)	(D)	X100(%)
Information & Telecommunication Systems	186.1	175.4	94	492.9	500.7	102
Electronic Devices	132.6	113.6	86	364.2	384.3	106
Power & Industrial Systems	120.7	168.8	140	356.3	494.5	139
Digital Media & Consumer Products	126.2	127.0	101	363.8	381.9	105
High Functional Materials & Components	85.1	113.4	133	245.6	335.0	136
Logistics, Services & Others	108.9	107.0	98	322.5	309.2	96
Financial Services	9.2	10.3	112	28.5	30.6	107
Eliminations & Corporate items	0	0	-	0	0	-
Total	769.1	815.8	106	2,174.1	2,436.4	112

### 3.Forecast for fiscal 2004 ending March 31,2005

### 3-1.Summary

3-1.Summary	•			(Bi	llions of yen)	
	FY2003	FY2004 (forecast)				
	(A)	Previous(B)	Revised(C)	(C) - (B)	(C) / (A) X100(%)	
Revenues	8,632.4	8,900.0	8,840.0	(60.0)	102	
Operating income	184.8	300.0	260.0	(40.0)	141	
Income before income taxes and minority interests	237.1	300.0	235.0	(65.0)	99	
Income before minority interests	38.4	150.0	95.0	(55.0)	247	
Net income	15.8	100.0	50.0	(50.0)	315	

### 3-2. Revenues by industry segment

### (Billions of yen)

2 Artevenues sy mausery segment	FY2003	FY2003 FY2004 (forecast)			
	(A)	Previous(B)	Revised(C)	(C) - (B)	(C) / (A) X100(%)
Information & Telecommunication Systems	2,314.5	2,305.0	2,250.0	(55.0)	97
Electronic Devices	1,312.3	1,350.0	1,290.0	(60.0)	98
Power & Industrial Systems	2,297.9	2,390.0	2,420.0	30.0	105
Digital Media & Consumer Products	1,226.9	1,300.0	1,280.0	(20.0)	104
High Functional Materials & Components	1,297.0	1,445.0	1,490.0	45.0	115
Logistics, Services & Others	1,256.2	1,215.0	1,220.0	5.0	97
Financial Services	550.9	535.0	540.0	5.0	98
Eliminations & Corporate items	(1,623.6)	(1,640.0)	(1,650.0)	(10.0)	-
Total	8,632.4	8,900.0	8,840.0	(60.0)	102

### 3-3. Operating income by industry segment

### (Billions of yen)

	FY2003		FY2004	(forecast)	
	(A)	Previous(B)	Revised(C)	(C) - (B)	(C) / (A) X100(%)
Information & Telecommunication Systems	69.9	99.0	63.0	(36.0)	90
Electronic Devices	30.4	35.0	35.0	0	115
Power & Industrial Systems	33.9	72.0	72.0	0	212
Digital Media & Consumer Products	6.9	21.0	12.0	(9.0)	173
High Functional Materials & Components	46.7	68.0	75.0	7.0	160
Logistics, Services & Others	0.5	16.0	14.0	(2.0)	-
Financial Services	22.3	24.0	24.0	0	107
Eliminations & Corporate items	(26.0)	(35.0)	(35.0)	0	-
Total	184.8	300.0	260.0	(40.0)	141

# SUPPLEMENTARY INFORMATION ON INFORMATION & TELECOMMUNICATION SYSTEMS, DISPLAYS AND DIGITAL MEDIA

Note: \*1. Segment information and operating income (loss) are presented in accordance with financial reporting principles and practices generally accepted in Japan.

### 1. Information & Telecommunication Systems

### (1) REVENUES AND OPERATING INCOME BY PRODUCT SECTOR \*2 \*3

(Billions of yen)

		Three mo	nths ended De	ecember 31	Nine months ended December 31		
		2004 (A)	2003 (B)	(A) / (B) X100 (%)	2004 (C)	2003 (D)	(C) / (D) X100 (%)
Re	evenues	482.4	514.5	94%	1,554.2	1,567.8	99%
	Software & Services	197.9	191.2	104%	667.9	650.7	103%
	Hardware	284.5	323.3	88%	886.2	917.0	97%
O	perating income	2.1	13.4	16%	31.1	18.8	166%

#### (2) REVENUES BY PRODUCT SECTOR \*2 \*3

(Billions of yen)

	Three mo	nths ended De	ecember 31	Nine mo	nths ended Dec	ember 31
	2004 (A)	2003 (B)	(A) / (B) X100 (%)	2004 (C)	2003 (D)	(C) / (D) X100 (%)
Revenues	482.4	514.5	94%	1,554.2	1,567.8	99%
Software & Services	197.9	191.2	104%	667.9	650.7	103%
Software	34.2	37.3	92%	109.4	121.1	90%
Services	163.7	153.9	106%	558.5	529.6	105%
Hardware	284.5	323.3	88%	886.2	917.0	97%
Storage *4	162.8	176.3	92%	463.3	468.4	99%
Servers *5	18.6	30.0	62%	65.7	97.0	68%
PCs *6	24.0	32.7	73%	86.1	99.5	87%
Telecommunication	32.2	31.2	103%	100.4	90.0	112%
Others	46.9	53.1	88%	170.7	162.1	105%

Notes: \*2. On April 1, 2003, all hard disk drive operations were integrated with Hitachi Global Storage
Technologies (Hitachi GST), a Hitachi subsidiary which started operations on January 1, 2003.

Hitachi GST has a December 31 year-end and the results for Hitachi, Ltd. for the nine months ended
December 31, 2004, includes Hitachi GST's business results for the nine months ended September 30, 2004.

- \*3. Figures for each product exclude intersegment transactions.
- \*4. Figures for Storage include disk array subsystems, hard disk drives, etc.
- \*5. Figures for Servers include general-purpose computers, UNIX servers, etc.
- \*6. Figures for PCs include PC servers, client PCs, etc.

### (3) SAN/NAS STORAGE SOLUTIONS

(Billions of yen)

	Three mo	nths ended De	ecember 31	Nine months ended December 31		
	2004 (A)	2003 (B)	(A) / (B) X100 (%)	2004 (C)	2003 (D)	(C) / (D) X100 (%)
Revenues	66.0	65.0	102%	195.0	193.0	101%

### **(4) HARD DISK DRIVES** \*7 \*8 \*9 \*10

< Period from April 1, 2003 through December 31, 2003 >

Period recorded for consolidated accounting purposes			Three months ended December 31 (Oct.2003 to Dec.2003)	Nine months ended December 31 (Apr.2003 to Dec.2003)		
Shipment Period			Jul.2003 to Sep.2003	Jan.2003 to Sep.2003		
1		-		Ref *16		
D	Yen	(billions of yen)	128.6	321.5	348.3	
Revenues	U.S. dollar (millions of dollar)		1,106	2,725	2,951	
Operating	Yen (billions of yen)		(1.8)	(22.7)	(22.9)	
loss	U.S. dollar (millions of dollar)		(15)	(191)	(192)	
Shipments (the	ousan	d units) *11	11,600	28,400	30,700	
Consumer	Consumer and 1.8/2.5inch *12		6,600	15,800	17,800	
Commerc	ial	3.5inch *13	3,900	10,200	10,200	
Servers *14			900	2,100	2,300	
Emerging *15			160	360	360	

### < Period from April 1, 2004 through December 31, 2004 >

(The upper row shows comparisons to the previous year \*17)

				<u> </u>
Period recorded for consolidated accounting purposes			Three months ended  December 31 (Oct.2004 to Dec.2004)	Nine months ended December 31 (Apr.2004 to Dec.2004)
Ship	mer	nt Period	Jul.2004 to Sep.2004	Jan.2004 to Sep.2004
	Yen		94%	105% (97%)
D	(billions of yen)		121.4	337.9
Revenues	U.S. dollar (millions of dollar)		99%	113% (105%)
			1,093	3,091
	Yen (billions of yen)		-	
Operating			(4.2)	0.7
income (loss)	U.	S. dollar	-	
	(millions of dollar)		(38)	7
Chinmonts (	Shipments (thousand units) *11		104%	115% (106%)
Simplifients (			12,100	32,600
	and 1.8/2.5inch *12		97%	119% (105%)
Consumer a			6,500	18,700
Commercia	ial	2.5' 1.412	86%	89% (89%)
		3.5inch *13	3,400	9,100
Comvous #14	G *14		121%	143% (127%)
Servers *14			1,100	3,000
F	T : 1145		755%	531% (531%)
Emerging *15			1,180	1,880

< Period from April 1, 2004 through March 31, 2005 >

(The upper row shows comparisons to the previous year \*17)

Period recorded for consolidated accounting purposes			Three months ended March 31 (Jan.2005 to Mar.2005)	Twelve months ended March 31 (Apr.2004 to Mar.2005)
Shipment Period			Oct.2004 to Dec.2004 *18	Jan.2004 to Dec.2004
7		n	85%	99% (94%)
<b>D</b>	(billions of yen)		116.1	454.0
Revenues	U.	S. dollar	89%	106% (100%)
	(millions of dollar)		1,110	4,201
	Yen (billions of yen)		-	-
Operating			(5.1)	(4.4)
loss	U.S. dollar (millions of dollar)		-	-
			(48)	(41)
		1 '. \ \ \ \ \ 1 1	110%	113% (107%)
Shipments (the	Shipments (thousand units) *11		13,900	46,600
	Consumer and Commercial 1.8/2.5inch *12		92%	110% (101%)
Consumer a			6,700	25,400
Commercia			101%	93% (93%)
		3.5inch *13	4,200	13,300
Servers *14			74%	120% (110%)
			800	3,800
			1791%	860% (860%)
Emerging *15			2,250	4,140

Notes: \*7. Figures include intersegment transactions.

- \*8. On December 31, 2002, Hitachi purchased majority ownership in a company to which IBM Corporation's hard disk drive operations had been transferred. On January 1, 2003, the company began operating as Hitachi GST. Hitachi GST has a December 31 year-end and the results for Hitachi, Ltd. for the nine months ended December 31, 2004, includes Hitachi GST's business results for the nine months ended September 30, 2004. Meanwhile, the results of Hitachi, Ltd.'s HDD operations for the period from January 1, 2003 through March 31, 2003 were included in Hitachi's consolidated financial results for the year ended March 31, 2003. On April 1, 2003, Hitachi, Ltd.'s HDD operations were integrated in Hitachi GST.
- \*9. There have been changes to some product sector names. "1.8/2.5inch" and "3.5inch," which are shown in the new product sector "Consumer and Commercial" were previously named "Mobiles" and "Desktops," respectively.
- \*10. Hitachi GST's operating currency is U.S. dollar. Yen figures include Yen / dollar conversion fluctuation.
- \*11. Shipment less than 100,000 units have been rounded, with the exception of Emerging, where shipment less than 10,000 units have been rounded.
- \*12. Consumer electronics applications (1.8inch), note-PCs (2.5inch), etc.
- \*13. Desktop-PCs, consumer electronics applications (3.5inch), etc.
- \*14. Disk array subsystems, servers (3.5inch), etc.
- \*15. Hand held devices (1inch), automotive (2.5inch), etc.

- \*16. The figures provided for reference purposes represent the combined revenues, operating income (loss) and shipments of Hitachi, Ltd.'s HDD operations prior to integration and Hitachi GST's operations, and are shown to give an overall picture of Hitachi's HDD operations for the nine-month period ended September 30, 2003.
- \*17. Figures in parentheses for year-on-year comparisons represent comparisons with reference figures of the same period of the previous fiscal year.
- \*18. Results for HDD operations in the period from October 1, 2004 through December 31, 2004 will be included in Hitachi's fiscal 2004 fourth-quarter, ending March 31, 2005 results.

### 2. Displays

#### (1) REVENUES AND OPERATING INCOME (LOSS)

(Billions of yen)

	Three months ended December 31			Nine months ended December 31		
	2004 (A)	2003 (B)	(A) / (B) X100 (%)	2004 (C)	2003 (D)	(C) / (D) X100 (%)
Revenues	47.6	69.0	69%	173.7	187.8	92%
Operating income (loss)	(8.2)	4.5	-	(6.0)	(0.4)	-

#### (2) LCD REVENUES

(Billions of yen)

	Three months ended December 31			Nine months ended December 31		
	2004 (A)	2003 (B)	(A) / (B) X100 (%)	2004 (C)	2003 (D)	(C) / (D) X100 (%)
Revenues	40.5	61.0	66%	152.5	161.0	95%
Large-size LCDs	18.5	29.0	64%	69.5	84.0	83%
Small and medium-size LCDs	22.0	32.0	69%	83.0	77.0	108%

### 3.Digital Media

#### **SHIPMENTS OF MAIN PRODUCTS** \*19

(Thousand units)

	Three mor	Three months ended December 31			Nine months ended December 31		
	2004 (A)	2003 (B)	(A) / (B) X100 (%)	2004 (C)	2003 (D)	(C) / (D) X100 (%)	
Optical Disk Drives *20	19,000	15,000	127%	51,000	41,000	124%	
Plasma Displays *21	72	65	111%	230	147	156%	
Projection TVs	140	150	93%	330	350	94%	

- Notes: \*19. Optical Disk Drives shipment less than 1,000,000 units, Plasma Displays shipment less than 1,000 units, Projection TVs shipment less than 10,000 units have been rounded.
  - \*20. Hitachi-LG Data Storage (HLDS) has a December 31 year-end and the results for Hitachi, Ltd. for the nine months ended December 31, 2004, includes HLDS's business results for the nine months ended September 30, 2004.
  - \*21. The sum of plasma TV and plasma monitor shipments.