

**HITACHI**  
Inspire the Next



# ICT SOLUTIONS

Transforming Businesses  
Evolving Worlds

<http://www.hitachi.com.sg/ict-solutions/>

# DRIVING DIGITAL TRANSFORMATION



The digital revolution has redefined business processes in increasingly dynamic business environments. Organizations are recognizing the need for change and the risk that continuing with the current business models may limit the growth and potential of the business.

Organizations who initiate change and continuously innovate will enable their business to move forward and differentiate their brand in this digital era.

Hitachi has an established track record in Information Technology and rich experience in Operation Technology. By blending more than a century of industry domain knowledge in both the physical and digital worlds, we are at the forefront of Internet of Things (IoT) with Lumada, an intelligent platform that turns your data into insights.

Hitachi's expertise in Info-Communication Technology (ICT) technologies includes solutions such as Smart IoT solutions, business applications, ICT infrastructure, business and big data analytics to aid customers in their successful digital transformation journey.

Through collaboration, our customers leverage on our vast ICT experience to create innovative solutions to address their challenges.

WHAT OUR  
CUSTOMER  
SAYS



"It is a great pleasure to work with Hitachi Asia Ltd. Their service delivery team members are professional, responsive and reliable. Thanks for your support and keep up the good work."

Ms. Chloe Ong, Cluster Finance Manager  
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# OUR EXPERTISE

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Over the years, numerous organisations have relied on Hitachi to provide real solutions and quality services. Here are just a few reasons why our customers have stayed with us throughout the years:



## PROVEN CONSULTANTS

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- ❖ Proven local, regional and global implementation experience
- ❖ End-to-end expertise from business/ICT consulting and development to maintenance and support



## GLOBAL EXPERIENCE

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- ❖ Global network of more than 70,000 ICT consultants/staff
- ❖ Strong regional presence with offices in Indonesia, Malaysia, Myanmar, the Philippines, Thailand, and Vietnam, with Singapore as the regional headquarters



## TRUSTED PARTNERSHIPS

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- ❖ Pervasive customer-first Japanese culture
- ❖ Building lasting, trusted customer partnerships based on putting your business first



## CLIENT-CENTRIC SOLUTIONS

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- ❖ Co-creation approach
- ❖ IoT platform
- ❖ Best-in-class global induction best practices



## INNOVATIVE ICT SOLUTIONS

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- ❖ Social innovation solutions such as Smart City, Renewable Energy/Smart Grid, Intelligent Water and Next-generation Urban Transportation
- ❖ Advanced R&D in ICT, industrial, power and social infrastructure solutions



## GLOBAL ALLIANCES

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- ❖ Long-term partnerships with leading ICT solution providers such as Cisco, Hitachi Vantra, Infor, Microsoft, SAP, and Tableau

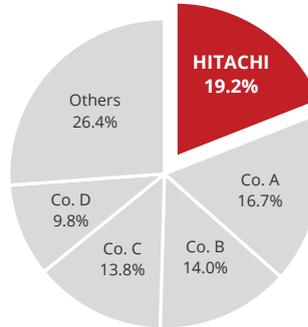
# SYSTEMS MANAGEMENT SOLUTIONS

With the evolution of technology, organizations need an IT system and operation solution that can adapt quickly to changes in the business environment.

The award-winning Hitachi Job Management Partner 1 (JP1) does just that. It is an industry-leading suite of integrated system management solutions focused on IT workload automation, IT desktop management and IT system monitoring.

Hitachi JP1 has an excellent track record, having been the world market leader in workload automation solution since 2008 and snared the biggest market share in Japan for operations management software since 1998.

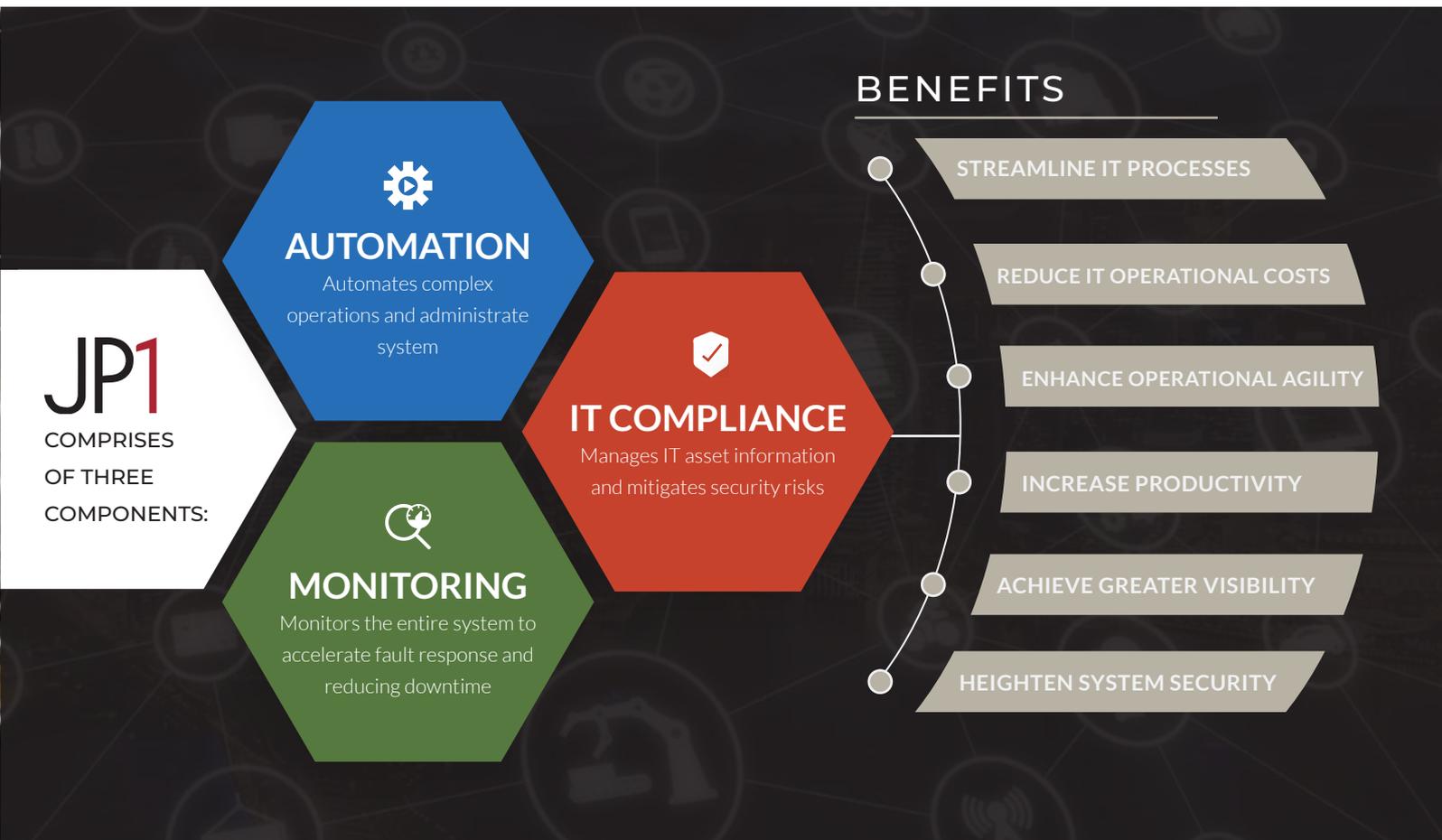
Worldwide Workload Management Software (Job Scheduling Software) Revenue Share (2016)



For the 9th consecutive year, Hitachi JP1 continues as the ongoing market leader in the field of worldwide job scheduling software!

Source: IDC, Worldwide Workload Management Software Market Shares, 2016: Market Growth Returns (June 2017, #US42776017)

**HITACHI JP1 continues as the ongoing market leader in the field of workload management Software!**



WHAT OUR CUSTOMER SAYS

“What impressed us were the effort made by Hitachi Asia to gain a clear understanding of our needs at the pre-sales stage and its strong commitment to support us across the geographical sphere of deployment. Overall, the administrative burden on the regional IT team has been reduced by 40 to 50 percent. This leaves us more time to devote to helping our business groups bring value to our clients and respond to marketplace dynamics.”

Mr. Yasuhiro Sato, Senior Manager  
IT Department, Sumitomo Corporation (Singapore) Pte. Ltd.

# REINVENT YOUR BUSINESS

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At Hitachi, we pride ourselves on customer-driven innovation. We employ an ecosystem approach to co-create integrated and innovative solutions with our customers.

We offer the following Business Transformation and IT Consulting solutions and services to enable customers to embark on their digital transformation journey:



## ICT PROFESSIONAL SERVICES

- ❖ Business IT Consulting Services
- ❖ Custom-built Application Services
- ❖ Managed Services



## SYSTEMS MANAGEMENT SOLUTIONS

- ❖ JP1 Automation
- ❖ JP1 IT Compliance
- ❖ JP1 Monitoring



## SMART SOLUTIONS

- ❖ eCommerce Solution
- ❖ Dashboard Solution
- ❖ IoT Real-Time Monitoring Solution
- ❖ Big Data Analytics Solution
- ❖ RFID Solution



## BUSINESS ANALYTICS / BIG DATA

- ❖ Pentaho
- ❖ Hadoop
- ❖ Tableau
- ❖ Microsoft Power BI
- ❖ SAP Business Object



## BUSINESS APPLICATIONS

- ❖ Supplier Relationship Management (SRM)
- ❖ Customer Relationship Management (CRM)
- ❖ Enterprise Resource Planning (ERP)
  - ▶ SAP S/4 HANA
  - ▶ SAP Business One
  - ▶ Microsoft Dynamics 365
  - ▶ Infor



## ICT INFRASTRUCTURE SOLUTION

- ❖ Big Data Infrastructure
- ❖ Virtual Infrastructure and Cloud
- ❖ Compute Systems Converged and Hyper-Converged
- ❖ Network and Security
- ❖ Storage and Data Protection

## GET IN TOUCH



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OUR GLOBAL PRESENCE, YOUR LOCAL CONTACTS